

Gregory S. Gerstner

Shareholder

Greg joined Seigfreid Bingham in 1986 after graduating with distinction from the University of Iowa because he enjoyed the character of the law firm and the relationships its attorneys had with Kansas City's top private businesses. Since then, Greg has built a thriving practice as a Kansas City attorney working directly with owners of closely held companies. He serves on the firm's Executive Committee, and practices primarily in the areas of construction, sports and entertainment, real estate, and transportation.



Commitment to being a “real” lawyer and helping his clients.

Greg's clients appreciate him for his experience and knowledge, but beyond that they appreciate that he is a real lawyer who time and time again creates innovative and practical solutions for his clients' problems. When you engage Greg, you will find that he understands your business, senses your urgency, and always seeks to get things done as efficiently as possible. In short, he becomes an extension of your team. He can help you develop creative, innovative, and comprehensive solutions that make business sense. All the while, he pays particular attention to your business' operations and goals.

A history of success with real estate and construction.

Greg is co-chairman of the firm's Real Estate and Construction Industry Group, where he represents owners, developers, contractors, and other participants in real estate development projects. He has decades of experience with a broad range of construction issues, problems and disputes, as well as a large variety of construction projects, both public and private, throughout the United States. Regardless whether you are an owner, developer, lender, contractor, subcontractor, supplier, designer, or builder, he can assist you with drafting and reviewing contracts and creating programs to keep your construction business running smoothly. He can also help you resolve disputes with third parties, whether through settlement negotiation, mediation, arbitration, or litigation. And he can do this for you nearly anywhere in the country.

An understanding of sports & entertainment built on the Kansas City Chiefs.

Greg also represents the Kansas City Chiefs Football Club. His focus is on the business side of sports and he enjoys helping the club with a wide variety of business transactional and litigation services. In particular, Greg can provide services to you and your club, venue, or other sports or entertainment organization regarding key agreements related to stadiums, concessions, patron services, security, insurance and risk management, and more.

A substantial background supporting trucking and transportation companies.

Greg represents TransAm Trucking and other large trucking companies and assists them with their day-to-day operations. If you are in the transportation industry, Greg can support you with a wide range of services to help your trucking company moving forward. Specifically, he can assist with regulatory compliance, complex transactions, litigation needs, implementing contract templates, contractor policies, playbooks, and more.

Awards

- Missouri & Kansas *Super Lawyers*, Construction Litigation, 2008-Present
- *Best Lawyers in America*, Construction Law (2010-Present), Litigation – Construction (2011-present), and Real Estate Law (2023-present)
- Best of the Bar, Kansas City Business Journal, 2015

Representative Clients

- Kansas City Chiefs
- TransAm Trucking
- Murphy Hoffman Company
- Block Real Estate Services

Professional Affiliations

- American Bar Association: ABA Forum on Construction Industry, Construction Documents Committee
- Kansas City Metropolitan Bar Association
- The Missouri Bar: Construction Law Committee

Published Works

- "The 2007 AIA Documents: New Forms, New Issues, New Strategies" published by Lorman Education Services
- "Contractor Delay, Disruption Claims and Damages," Missouri Construction Law Chapter 12
- "Legal Issues in Design, Bidding & Award" and "Legal Issues in Construction" published by the APPA's Institute for Facilities Management
- "Design/Build Considerations" and "AIA Document A201 – General Conditions of the Contract for Construction Something Old, New, Borrowed and Blue" published by the Missouri Bar Association
- "Planning for a Successful Construction Project" published by the St. Louis Council of Construction Consumers, Greater Kansas City Construction Users Council, Builders Association of Missouri and St. Louis and Kansas City Chapters of the Associated General Contractors

Speaking Engagements

- "Understanding Construction Contract Essentials," Construction Contract Workshop, Foxmoor Continuing Education
- "AIA A101, A111 AND A201," AIA Contracts, Lorman Education Services,
- "NEGOTIATING DESIGN CONTRACTS Finding Common Ground," Public Contracts and Procurement Regulations in Kansas and Missouri, Lorman Education Services
- "Project Delivery Systems," Fundamentals of Construction Contracts: Understanding the Issues in Missouri, Lorman Education Services
- "Changes to AIA Contracts; AIA 101, AIA 111, AIA201," AIA Contracts, Lorman Education Services
- "Complying with Missouri Rules and Regulations on the Practice of Professional Engineering," Legal Issues for Missouri Professional Engineers, Foxmoor Continuing Education

816.265.4134
ggerstner@sb-kc.com
2323 Grand Blvd. Suite 1000
Kansas City, MO 64108



Education

University of Iowa, B.S., 1983
University of Iowa, J.D., 1986,
With distinction

Admissions

Missouri
U.S. Supreme Court
U.S. Court of Appeals, First Circuit
U.S. Court of Appeals, Eighth Circuit
U.S. Court of Appeals, Tenth Circuit
U.S. District Court, Colorado
U.S. District Court, Eastern District of Missouri
U.S. District Court, Western District of Missouri
U.S. District Court, Kansas

Services

Business Litigation
Class Action Defense
Commercial Lending
Construction Law
Construction Litigation
Corporate Law
Data, Privacy, and Technology
Employment Defense
Litigation
Equipment Dealer Litigation
Franchise Litigation
Litigation
Real Estate Law
Real Estate Litigation
Sports and Entertainment Law
Transportation Law
Banking and Financial Services